

Rui Gomes

Managing Director na ISS Facility Services Portugal

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Summary

Worked as Auditor, M&A Manager, Regional Business Controller, Regional Finance Manager, and CFO in different countries with focus on financial reporting, business follow up and a few experiences on turn around/restructuring processes.

Have more appetite to serve medium sized companies (revenue EUR 50-150 million) and like to mix between financial and strategic focus, and work directly across functions with other departments and not only pure financial or transactional role acting as strong business partner to the Management and entire organization.

Also consider to have a not very common mix between the detailed hands-on controller/auditor approach and the more strategic business approach and have a real interest in understanding the underlying business - and not only the finance/administrative role.

Good overall strategic focus with an eye for the detail - but always focusing on long term growth and establishing reporting that support the long term strategy and not only short term.

Prefer organizations with a multinational environment, and have a very strong execution power and expect a lot from the others but with a good portion of empathy and with respect of individual strength and weaknesses.

Qualifications: Financial reporting, budget/forecasting, strategic planning/management, KPIs, IT development & Implementation, turnaround and restructuring small and medium size companies/ organizations, M&A, build up finance departments, working capital management, people management, etc..

Profile: Knowledgeable, assertive, careful, gentle, honest and dedicated, open to new learnings and ready for new challenges

Very strong in medium sized companies - support in strategic development, market support/ analyzing. Good knowledge within all areas of running a business: sales, customers, marketing/PR, logistic, value chain, etc.

Experience

Managing Director at ISS Facility Services Portugal

April 2017 - Present

Regional Finance Manager Latin America at ISS World Services

August 2013 - April 2017 (3 years 9 months)

Reporting

- Establish annual reporting matrix to ensure all involved parties are aware of reporting deadlines and done within the deadlines
- Responsible for updating HFM print list with HQ
- Prepare and consolidate Pre-Quick reporting file on a monthly basis
- Prepare comments to the quick reporting file
- Review 3 months forecast
- Ensure that Quick reporting is in line with the Pre-Quick
- Prepare and distribute Quick summary shortly
- Discuss the pre-Quick figures with the regional CFO and agree on the adjustments to be done
- Review monthly quick cash forecast and dashboard
- Review and confirm reporting entities to Group Financial Systems
- Ensure proper reporting and understand business trends thru detailed review of the Actual reporting
- Understand large variances
- Ensure that Actual reporting is in line with Quick reporting prior to Actual reporting deadlines
- Prepare and distribute Actual summary shortly after reporting deadlines
- Review monthly and quarterly actual cash forecast and dashboard
- Develop pre-Estimate and pre-Budget reporting files and distribute to the countries
- Consolidate and prepare a summary of the pre-Estimate and pre-Budget
- Review Estimate/Budget reporting and understand deviations
- Prepare Estimate/Budget presentations for business reviews
- Ensure countries are properly prepared for Group Internal Audit visits
- Follow up on GIA recommendations to secure they are implemented within the agreed deadlines
- Review strategy presentations and financial projections from countries to ensure completeness
- Prepare Regional strategy presentation
- Establish annual approval matrix
- Review each country legal structure on an annual basis
- Ad hoc audit or support visits to the countries when needed
- Stay on top of all changes in the accounting manual
- Follow up on the statutory accounts review ensuring that they are completed and signed off by the auditors on a timely manner
- Support the countries on the every questions and doubts raised

Regional Business Controller Iberia & Latin America at ISS A/S
December 2008 - August 2013 (4 years 9 months)

Financial Controller / M&A Manager at ISS Facility Services Portugal
November 2005 - December 2008 (3 years 2 months)

Audit Manager at KPMG
January 2001 - October 2005 (4 years 10 months)

Education

Universidade Lusíada de Lisboa

Master Business Administration, Management, 2012 - 2016

Universidade Lusíada de Lisboa

Graduate, Business Administration and Management, 1992 - 1999

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[Contact Rui on LinkedIn](#)